

Industry Solutions – Retail Customer Lifetime Value



THE PROBLEM

A way to analyze customer behavior, transactional data, and customer interactions to estimate the lifetime value of each customer, enabling organizations to focus on high-value customers, develop personalized retention strategies, and optimize customer acquisition efforts.



Built using Zetaris & Dataiku

THE CHALLENGES

GETTING DATA READY FOR ANALYTICS IS BOTH SLOW AND EXPENSIVE



Data is in a multitude of formats



Data has variable quality



Data lives in different environments



Traditionally takes 6-9 months to implement

THE ZETARIS/DATAIKU CUSTOMER LIFETIME VALUE SOLUTION IMPLEMENTED IN FOUR WEEKS



- ✓ Instant access to all of your siloed data in one pane of glass
- ✓ Zetaris Unified Semantic Layer for Retail transforms raw data into a single source of truth for analytics
- ✓ Real-Time fine grained security control and data governance
- ✓ Re-use your Zetaris prepared data for any use case

THE IMPACT

THE ZETARIS UNIFIED DATA PREPARATION STUDIO MAKES YOUR DATA ANALYTICS READY

60%

reduction in engineering labor costs

6x

increased speed to market of projects

100%

data governance and access control